

RESOLUTION NO. 2012 - 31

**A RESOLUTION BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, AUTHORIZING THE COUNTY ADMINISTRATOR, OR DESIGNEE, TO AWARD BID NO. 12-17 AND TO EXECUTE A PURCHASE ORDER FOR THE PURCHASE OF CASSIDIAN SENTINEL® PATRIOT® SYSTEM COMPONENTS.**

**RECITALS**

**WHEREAS**, the County desires to enter into a contract with AK Associates to purchase Cassidian Sentinel® Patriot® System Components; and

**WHEREAS**, through the County's formal bid process, AK Associates was selected as the most qualified respondent. and

**WHEREAS**, the project is being funded by the E911 State Grant Program; and

**NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA**, as follows:

Section 1. The above Recitals are incorporated by reference into the body of this Resolution and such Recitals are adopted as findings of fact.

Section 2. The County Administrator, or designee, is hereby authorized to award Bid No. 12-17 to AK Associates.

Section 3. The County Administrator, or designee, is further authorized to execute a Purchase Order with AK Associates on behalf of the County for the purchase of Cassidian Sentinel® Patriot® System Components as specifically provided in Bid No 12-17.

Section 4. To the extent that there are typographical and/or administrative errors that do not change the tone, tenor, or concept of this Resolution, then this Resolution may be revised without subsequent approval by the Board of County Commissioners.

**PASSED AND ADOPTED** by the Board of County Commissioners of St. Johns County, Florida, this 7<sup>th</sup> day of February, 2012.

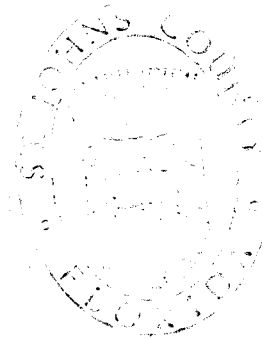
**BOARD OF COUNTY COMMISSIONERS  
OF ST. JOHNS COUNTY, FLORIDA**

By: [Signature]  
Chair

ATTEST: Cheryl Strickland, Clerk

By: [Signature]  
Deputy Clerk

RENDITION DATE 2/13/12



**ST. JOHNS COUNTY  
BID TABULATION**

**OPENED BY  
TABULATED BY  
VERIFIED BY**

**LEROY DANIELS**  
BARBARA B. AUSTIN

**BID TITLE** PURCHASE OF CASSIDIAN SENTINEL PATRIOT SYSTEM

**BID NUMBER** 12-17

**OPENING DATE/TIME** November 2, 2011 2:00 PM

**POSTING DATE/TIME** FROM 11/02/11 3:00 PM TO 11/07/11 3:00 PM

ANY BIDDER AFFECTED BY CONFUSION BY AN INTERBID DECISION WITH RESPECT TO THE AWARD OF ANY BID SHOULD FILE WITH THE PURCHASING DEPARTMENT FOR ST. JOHNS COUNTY. A WRITTEN NOTICE OF INTEREST FILED AFTER THE DATE OF THE BIDDING NOTICE AND BEFORE THE BIDDING DATE SHALL BE CONSIDERED AS A WAIVER OF THE PURCHASING DEPARTMENT'S RIGHT TO REJECT ANY BID.

PAGE(S) 1 of 1

BIDDERS	SENTINEL PATRIOT SYSTEM SIDE A SHERIFF'S OFFICE BID PRICE	OPTIONAL AIRBORN-AHS SYSTEMS SIDE A BID PRICE	OPTIONAL PARTS/SPARES SIDE A BID PRICE	OPTIONAL EXTENDED WARRANTIES SIDE A BID PRICE	CASSIDIAN COMMUNICATIONS SIDE A BID PRICE	OPTIONAL MISC. ITEMS SIDE A BID PRICE	SENTINEL PATRIOT SYSTEM SIDE B SHERIFF'S OFFICE BID PRICE
KRAUS ASSOCIATES	(\$269,338.92)	(\$40,716.00)	\$15,903.84	\$13,206.00	(\$46,156.02)	\$49,497.92	(\$39,438.14)
CENTURY LINK	\$261,315.15	\$66,304.02	\$15,592.00	\$13,206.00	\$48,656.99	\$53,432.00	\$39,056.99

**BID AWARD DATE -** \_\_\_\_\_

**ST. JOHNS COUNTY  
BID TABULATION**

**OPENED BY**

**LEIGH DANIELS**

**TABULATED BY**

**BARBARA H. STUBBS**

**VERIFIED BY**

**PURCHASE OF CASSIDIAN SENTINEL PATRIOT SYSTEM**

**BID NUMBER**

12-17

**OPENING DATE/TIME**

November 2, 2011

2:00 PM

**POSTING DATE/TIME**

11/02/11

11/7/2011

PAGE (S) 1 of 1

FROM

UNTIL

3:00 PM

3:00 PM

PROTEST PROCEEDINGS MAY BE OBTAINED IN THE PURCHASING DEPARTMENT

BIDDERS	OPTIONAL PARTS/SPARES SIDE B BID PRICE	OPTIONAL EXTENDED WARRANTIES SIDE B BID PRICE	CASSIDIAN COMMUNICATIONS SIDE B BID PRICE	OPTIONAL SENTINEL PATRIOT CDR MODEL E SIDE B BID PRICE	OPTIONAL MISC. ITEMS SIDE B BID PRICE	SENTINEL PATRIOT SYSTEM CITY OF ST. AUGUSTINE POLICE DEPT. BID PRICE	SENTINEL COMMANPOST SYSTEM CITY OF ST. AUGUSTINE POLICE DEPT. BID PRICE
KRAUS ASSOCIATES	\$3,227.400	\$4,224.00	\$0,792.00	\$1,880.00	\$694.00	\$145,667.92	\$68,833.68
CENTURY LINK	\$3,164.00	\$4,224.00	\$10,322.58	\$1,853.00	\$694.00	\$143,596.07	\$68,274.00

**BID AWARD DATE -**



**BID NO: 12-17**

**NOTICE TO BIDDERS**

Notice is hereby given that sealed bids will be accepted until **2:00 P.M.** on **November 2, 2011** by Leigh Daniels, CPPB, Buyer III, St. Johns County Purchasing Department, 2446 Dobbs Road, St. Augustine, Florida 32086, (904) 209-0154, for the **PURCHASE OF CASSIDIAN SENTINEL® PATRIOT® SYSTEM**. Bids will be opened promptly after the 2:00 p.m. deadline. **Note:** Bids delivered or received in the Purchasing Department after the 2:00 P.M. deadline shall not be given consideration and shall be returned to the sender unopened.

Any and all procurement questions shall be directed to Leigh Daniels, Buyer III, St. Johns County Purchasing, phone number (904) 209-0154 or email ldaniels@sjcfl.us. The deadline for all questions shall be no later than 4:00 p.m., Thursday, October 27, 2011.

Package request forms are available on DemandStar.com and requesting Document # 12-17. Additionally, document orders may be facilitated through Onvia DemandStar, Inc. For technical assistance with this Website please contact Onvia Supplier Services at 1-800-711-1712. A link to Onvia DemandStar is also available through the St. Johns County Website at www.sjcfl.us/BCC/Purchasing/Open Bids.aspx. Check the County's site for download availability and any applicable fees. Vendors registered with Onvia DemandStar.com may visit www.demandstar.com to electronically download some documents.

The Board of County Commissioners reserves the right to reject any and all bids and to waive minor formalities or to award the bid whose bid best serves the interest of the County.

Any bidder, proposer or person substantially and adversely affected by an intended decision or by any term, condition, procedure or specification with respect to any bid, invitation, solicitation of proposals or requests for qualifications, shall file with the Purchasing Department for St. Johns County, a written notice of intent to protest no later than 72 hours (excluding Saturdays, Sundays and legal holidays for employees of St. Johns County) after the posting either electronically or by other means of the notice of intended action, notice of intended award, bid tabulation, publication by posting electronically or by other means of a procedure, specification, term or condition which the person intends to protest, or the right to protest such matter shall be waived. The protest procedures may be obtained from the Purchasing Department and are included in the County's Purchasing Manual. All of the terms and conditions of the County's Purchasing Manual are incorporated by reference and are fully binding.

**BOARD OF COUNTY COMMISSIONERS  
OF ST. JOHNS COUNTY, FLORIDA  
CHERYL STRICKLAND, CLERK**

BY: \_\_\_\_\_  
DEPUTY CLERK

ST. JOHNS COUNTY  
PURCHASING DEPARTMENT

INSTRUCTIONS TO BIDDERS

These instructions will bind bidders to terms and conditions herein set forth, except as specifically qualified in special bid contract terms issued with any individual bid.

1. The following criteria are used in determining low responsible bidder:
  - A. The ability, capacity and skill of bidder to perform required service.
  - B. Whether bidder can perform service promptly or within specified time.
  - C. The character, integrity, reputation, judgement, experience and efficiency of bidder.
  - D. The performance of previous contracts with St. Johns County.
  - E. The suitability of equipment of material for county use.
  - F. The ability of bidder to provide future maintenance and parts service.
2. Payment terms are net forty-five (45) days unless otherwise specified. Favorable terms, discounts may be offered and will be considered in determining low bids if they are deemed by the Purchasing Department advantageous to the County.
3. All bids should be tabulated, totaled and checked for accuracy. Unit price will prevail in case of errors.
4. All requested information should be included in the bid envelope or your bid may not receive full consideration.
5. If anything of the bid request is not clear, you should contact the Purchasing Department immediately.
6. A bidder's list is available at the Purchasing Office.
7. Quote all prices F.O.B. (Free On Board), our warehouse or as specified in bid documents.
8. Each proposal shall be clearly marked on the outside of the envelope with the following:
  - A. Sealed Bid Number
  - B. Name of Item Being Bid in Full
  - C. Vendor name and address
9. No Responsibility will attach to any County representative or employee for the premature opening of bid not properly addressed or identified.
10. If only one (1) bid is received, the bid may be rejected and re-advertised.
11. Bids received late will not be accepted and the County will not be responsible for late mail delivery. However, should a bid be misplaced by the County and found later, will be considered.
12. Telephone and facsimile bid will not be acceptable in formal Sealed Bids openings.
13. Any bidder may request and shall receive a receipt showing the day and hour any bid is delivered to the appropriate office of the County from the personnel thereof.
14. All bidders must be recognized dealers in the materials of equipment specified and be qualified to advise in their application or use. A bidder may at any time be requested to satisfy the Purchasing Office and the County Administrator that he has the requisite organization, capital, plant, stock, ability and experience to satisfactorily execute the contract in accordance with the provisions of the contract in which he is interested.
15. Any alterations, erasures, additions or omissions of required information or any changes of specifications or bidding schedule is done at risk of the bidder. Any bid will be rejected that has a substantial variation. For example, a variation that affects the price, quality or delivery date (when delivery is required by a specific time).
16. When requested, samples will be furnished to the County free of expense, properly marked for identifications and accompanied by a list where there is more than one (1) sample. The County reserves the right to mutilate or destroy any sample submitted whenever it may be to the interest of the County to do so for the purpose of testing.
17. The County will reject any material, supplies or equipment that do not meet the specifications, even though the bidder lists the trade names or names of such material on

the bid or price quotation form.

18. The unauthorized use of patented articles is done entirely at the risk of the successful bidder.
19. The ESTIMATED QUANTITY given in the specifications of advertisements is for the purpose of bidding ONLY. The County may purchase more or less than the estimated quantity and the vendor must not assume that such estimated quantity is part of the contract.
20. Only the latest model equipment, as evidenced by the manufacturer's current published literature will be considered. Obsolete models of equipment not in production will not be acceptable. The equipment shall be composed of new parts and materials. Any unit containing used parts or having seen any service other than the necessary tests will be rejected. In addition to the equipment specifically called for in the specification, all equipment catalogued by the manufacturer as standard or required by the State of Florida shall be furnished with the equipment. Where required by the State of Florida Motor Vehicle Code, vehicles shall be inspected and bear the latest inspection sticker of the Florida Department of Revenue.
21. The successful bidder on motor vehicle equipment shall be required to furnish with the delivery of the vehicle a certificate of origin and any other appropriate documentation as required by the Florida Motor Vehicle Department.
22. Prospective bidders are required to examine the location of the proposed work or delivery and determine, in their own way, the difficulties, which are likely to be encountered in the prosecution of the same.
23. All materials, equipment and supplies shall be subjected to rigid inspection under the immediate supervision of the Purchasing Department, its designee and/or the department to which they are delivered. If defective material, equipment or supplies are discovered, the vendor shall remove or make good such material, equipment or supplies without extra compensation. It is expressly understood and agreed that the inspection of materials by the County will in no way lessen the responsibility of the vendor or release him from his obligation to perform and deliver to the County sound and satisfactory materials, equipment or supplies. The vendor agrees to pay the costs of all test upon defective material, equipment or supplies or allow the cost to be deducted from any monies due him from the County.
24. Unless otherwise specified, the County reserves the right to award each item separately or on a lump sum basis, whichever is in the best interest of the County.
25. A contract may not be awarded to any corporation, firm or individual who is, from any cause, in arrears to the County or who has failed in former contracts with the County.
26. Reasonable grounds for supposing that any bidder is interested in more than one proposal for the same item will be considered sufficient cause for rejection of all proposals in which he is interested.
27. Submitting a proposal when the bidder intends to sublet the contract may be a cause for rejection of bids or cancellation of the contract by the County Administrator.
28. The County reserves the right to reject any or all bids or quotations, to waive any minor discrepancies in the bids for all bidders equally when deemed to be in the best interest of the County and to purchase any part, all or none of the materials, supplies or equipment specified.
29. Failure of the bidder to sign the bid or have the signature of any authorized representative or agent on the bid proposal in the space provided may be cause for rejection of the bid. Signature must be written in ink or indelible pencil. Typewritten or printed signatures will not be acceptable.
30. Any bidder may withdraw his bid at any time BEFORE the time set of opening of the bids. A bid may be withdrawn AFTER the bids are opened only with permission of the Purchasing Agent.
31. It is mutually understood and agreed that, if at any time, the Purchasing Department or designee shall be of the opinion that the contract, or any part thereof, is unnecessarily delayed or that the rate of progress or delivery is unsatisfactory or that the contractor is willfully violating any of the condition or covenants of the agreement or is executing the same in bad faith, the Purchasing Agent or his designee shall have the power to notify the aforesaid contractor of the nature of the complaint. Notification shall constitute delivery of notice or letter to address given in proposal. If after three (3) working days of

notification, the conditions are not corrected to the satisfaction of the Purchasing Agent, he shall thereupon have the power to take whatever action he may deem necessary to complete the work or delivery herein described, or any part thereof, and the expense thereof, so charged, shall be deducted from any paid by the County out of such monies as may become due to the said contractor, under and by virtue of this agreement. In case such expense shall exceed the last said sum, then and in that event, the bondsman or the contractor, his executors, administrators, successors or assigns, shall pay the amounts of such excess to the County on notice by the Purchasing Department or his designee of the excess due.

32. Any complaint from bidders relative to the invitation to bid or any attached specifications shall be made prior to the time of opening bids; otherwise, the bidder waives any such complaint.
33. A vendor writing specifications for the County may not be allowed to bid on that project.
34. Contracts may be canceled by the County with or without cause on thirty (30) days advance written notice.
35. Any bidder affected adversely by an intended decision with respect to the award of any bid, shall file with the Purchasing Department for St. Johns County, a written notice of intent to file a protest not later than seventy-two (72) hours (excluding Saturday, Sunday and legal holidays) after the posting of the bid tabulation. Protest procedures may be obtained in the Purchasing Department.

**Bid No: 12-17**

**SPECIFICATIONS**

**THE BOARD OF COUNTY COMMISSIONERS  
OF ST. JOHNS COUNTY, FLORIDA**

St. Johns County is upgrading their ECS1000 ani/ali controller which currently resides at the St. Johns County Sheriff's Office. The purchase of the Cassidian Sentinel® Patriot® System into the St. Johns County 9-1-1 infrastructure we will be ensuring that all 9-1-1 calls to our county are ready for Next Gen 9-1-1 service and will allow the county to keep its existing equipment (Solacom (router), Exacom (recorder), Data master (database) and backup ECS100).

The County's current PSAP system is located at the Sheriff's office which is the primary route for all wireless, VoIP, CLEC and landline 9-1-1 traffic with the exception of landline calls made from within the City of St. Augustine. These landline calls are directly routed to PSAP located at the City of St. Augustine Police Department. All Wireless, VoIP and CLEC 9-1-1 calls are answered at the Sheriff's Office. In addition, St. Johns County houses a backup PSAP that services the County Sheriff's Office, County Fire Rescue and St. Augustine Police Department.

**This bid is for equipment only. Installation and maintenance of this equipment is not part of bid proposal. Bidders must only bid on original Cassidian parts and part numbers as provided, no substitutions will be accepted.**

This bid is for the purchase of a complete system to be drop shipped to St. Johns County Sheriff's Office.

**PAYMENT/INVOICE**

Payments will be processed promptly after completion of delivery of items and after receipt of properly prepared and verified or approved invoices.

Invoices must contain the following information:

Vendors name and address

Ship to address

Purchase order number

Itemization of each item purchased to include:

Description

Unit price

Quantity

Total price

Total amount of invoice

Date of delivery

Invoices must not reflect any outstanding back orders.

**Bid No: 12-17**

Invoices must be delivered to the following address for payment:

St. Johns County Sheriff's Office  
Attn: Dale Mitchell  
4015 Lewis Speedway  
St. Augustine, FL 32084

**METHOD OF ORDERING:**

A Purchase Order will be issued for items.

**The St. Johns County the right to accept or reject in whole or part any and/or all bids, to waive minor formalities, and to make an award on the basis of individual items, combination of items or overall bid, as it is deemed in the best interest of the County.**

**COOPERATIVE OR PIGGYBACK PURCHASE:**

Any bidder(s) awarded under this bid agree(s) that such constitutes a bid price to all State, County and Local agencies and Political Subdivisions of the State of Florida under the same conditions, prices and effective period as this bid, should the awarded bidder(s) deem it in the best interest of their business to do so.

No additional charges shall be passed to the St. Johns County, including any applicable taxes, delivery or fuel surcharges. Price quoted shall be final cost to St. Johns County.

TERMS: Net 45 Days

DELIVERY: F.O.B. Destination  
St. Johns County Sheriff's Office  
Attn: Dale Mitchell  
4015 Lewis Speedway  
St. Augustine, FL 32084

The Board of County Commissioners reserves the right to reject any or all bids, waive minor formalities or award the bid to the bidder whose proposal best services the interest of the County.

# **AK** **ASSOCIATES**

**Where Technology, Creativity and Quality Service Meet**

**BID NO. 12-17**  
**For Purchase of Cassidian Sentinel®**  
**Patriot® System**

**BID NO. 12-17**

**ST. JOHNS COUNTY, FLORIDA  
OFFICIAL TOTAL BID FORM**

TO: THE BOARD OF COUNTY COMMISSIONERS  
OF ST. JOHNS COUNTY, FLORIDA

DATE: October 31, 2011

**-BID PROPOSAL-**

If awarded a Purchase Order on the basis of this proposal, the undersigned pledges to provide the equipment as specified in the Bid Proposal and County Specifications barring delays due to strikes, fires, transportation difficulties or other causes beyond the control of the undersigned.

The undersigned declares that the statements and representations made in this proposal are true in every respect and that the said proposal is in all respects fair and made without collusion or fraud, and that no member of the County Board, or any other agent or employee of the County, directly or indirectly, is interested in this proposal or in any profits expected to accrue therefrom.

The following proposal is presented:

FOR: PURCHASE OF CASSIDIAN SENTINEL® PATRIOT® SYSTEM, PER ATTACHED SPECIFICATIONS:

**Cassidian Sentinel Patriot System  
St. Johns County Sheriff's Office  
Side A**

<b>Sentinel Patriot System – Side A Bid Price</b>	<b>\$ <u>\$269,538.92</u></b>
<b>Optional Aurora-MIS Systems Bid Price</b>	<b>\$ <u>\$40,716.00</u></b>
<b>Optional Parts/Spares Bid Price</b>	<b>\$ <u>\$15,903.84</u></b>
<b>Optional Extended Warranties Bid Price</b>	<b>\$ <u>\$13,206.00</u></b>
<b>Cassidian Communications Bid Price</b>	<b>\$ <u>\$46,156.02</u></b>
<b>Optional Misc. Items Side A Bid Price</b>	<b>\$ <u>\$49,497.92</u></b>

**Bid No: 12-17  
Patriot® System**

**Official Total Bid Form for the Purchase of Cassidian Sentinel®**

**Cassidian Sentinel Patriot System  
St. Johns County Sheriff's Office  
Side B**

<b>Sentinel Patriot System – Side B Bid Price</b>	<b>\$ <u>\$39,438.14</u></b>
<b>Optional Parts/Spares Bid Price</b>	<b>\$ <u>\$3,227.00</u></b>
<b>Optional Extended Warranties Bid Price</b>	<b>\$ <u>\$4,224.00</u></b>
<b>Cassidian Communications Bid Price</b>	<b>\$ <u>\$9,792.00</u></b>
<b>Optional Sentinel Patriot CDR Module Bid Price</b>	<b>\$ <u>\$1,880.00</u></b>
<b>Optional Misc. Items Side B Bid Price</b>	<b>\$ <u>\$694.00</u></b>

**Cassidian Sentinel Patriot System  
City of St. Augustine Police Department**

<b>Sentinel Patriot System</b>	<b>\$ <u>\$145,667.92</u></b>
<b>Sentinel CommandPOST System Bid Price</b>	<b>\$ <u>\$68,833.68</u></b>
<b>Optional Sentinel Patriot CDR Module Bid Price</b>	<b>\$ <u>\$3,483.00</u></b>
<b>Optional Misc. Items St. Augustine Police Depart</b>	<b>\$ <u>\$8,098.32</u></b>

**Please complete the following unit price list for both the St. Johns County and St. Augustine Police Department systems.**

**This bid is for equipment only. All parts must come from Cassidian. Bidders must only bid on original Cassidian parts and part numbers as provided, no substitutions will be accepted.**

**Installation and maintenance of this equipment is not part of bid proposal.**

**Bid No: 12-17 Official Total Bid Form for the Purchase of Cassidian Sentinel® Patriot® System**

I certify that the equipment presented in the above proposal meets or exceeds the County specifications and that I, the undersigned bidder, declare that I have carefully examined the specifications, terms and conditions of this bid and I am thoroughly familiar with it's provisions and quality and type of coverage called for and bid herein. The undersigned further declares that he has not divulged, discussed or compared his bid with any other bidders and has not colluded with any other bidder or parties to a bid whatsoever for any fraudulent purpose.

COMPANY: Kraus Associates Inc. d/b/a AK Associates

ADDRESS: 326 Porta Rosa Circle, St Augustine F  
32092 Mailing: 7 Independence Ave Derry, NH 03038

MINORITY OR WOMAN OWNED BUSINESS: Woman Owned Business

FEDERAL ID NO. OR SOCIAL SECURITY NO.: 02-0529836

SIGNATURE: *Elaine M Kraus*  
Elaine M Kraus

(Typed or Printed Signature)

TITLE: President

DATE: 10/28/2011

TELEPHONE NO.: 603-432-5755

FAX NO.: 603-434-0685

EMAIL ADDRESS: BStankus@akassociates911.com



State of Florida

*Minority, Women &*

*Service-Disabled Veteran*

Business Certification

Kraus Associates, Inc.

Is certified under the provisions of  
287 and 295.187, Florida Statutes for a period from:

April 15, 2010      to      April 15, 2012

A handwritten signature in black ink, appearing to read 'Torey Alston', written over a horizontal line.

*Torey Alston, Executive Director*

*Florida Department of Management Services  
Office of Supplier Diversity*

**Bid No: 12-17  
Patriot® System**

**Official Total Bid Form for the Purchase of Cassidian Sentinel®**

Remarks to Bidder:

Bids must be submitted in **TRIPLICATE!** Bids must be placed in an envelope, sealed and plainly marked **SEALED BID NO. 12-17, FOR PURCHASE OF CASSIDAN SENTINEL® PATRIOT® SYSTEM**

The company name must be indicated on the envelope, also.

**All bids must be signed manually by a responsible officer of your company in ink or indelible pencil.**

If there are any exceptions to the bid proposal or specifications, please state here or on attached sheet.

Attachment "A" affidavit must be completed and attached to bid proposal.

The Board of County Commissioners reserves the right to reject any or all bids, waive minor formalities or award the bid to the bidder whose proposal best services the interest of the County.

ATTACHMENT "A"

ST. JOHNS COUNTY BOARD OF COUNTY COMMISSIONERS

AFFIDAVIT

TO: ST. JOHNS COUNTY BOARD OF COUNTY COMMISSIONERS  
ST. AUGUSTINE, FLORIDA

At the time the proposal is submitted, the Bidder shall attach to his bid a sworn statement.

The sworn statement shall be an affidavit in the following form, executed by an officer of the firm, association or corporation submitting the proposal and shall be sworn to before a person who is authorized by law to administer oaths.

STATE OF New Hampshire COUNTY OF Rockingham. Before me, the undersigned authority, personally appeared Elaine M Kraus who, being duly sworn, deposes and says he is President (Title) of Kraus Associates, Inc. (Firm) the bidder submitting the attached proposal for the services covered by the bid documents for Bid No: 12-17, Purchase of Cassidian Sentinel@ Patriot@ System St. Johns County.

The affiant further states that no more than one proposal for the above referenced project will be submitted from the individual, his firm or corporation under the same or different name and that such bidder has no financial interest in the firm of another bidder for the same work. That he, his firm, association or corporation has neither directly, nor indirectly entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in connection with this firm's bid on the above described project. Furthermore, neither the firm nor any of it's officers are debarred from participating in public contract lettings in any other state.

Kraus Associates, Inc  
(Bidder)

By Elaine M Kraus  
President  
(Title)

Sworn and subscribe to before me this 28 day of October 2011.

Barbara A Corcannon  
Notary Public

My Commission Expires: 2/7/12

**BIDDER ON ALL COUNTY PROJECTS MUST EXECUTE & ATTACH THIS AFFIDAVIT TO EACH BID.**

Bid No: 12-17

SPECIFICATIONS

**THE BOARD OF COUNTY COMMISSIONERS  
OF ST. JOHNS COUNTY, FLORIDA**

St. Johns County is upgrading their ECS1000 ani/ali controller which currently resides at the St. Johns County Sheriff's Office. The purchase of the Cassidian Sentinel® Patriot® System into the St. Johns County 9-1-1 infrastructure we will be ensuring that all 9-1-1 calls to our county are ready for Next Gen 9-1-1 service and will allow the county to keep its existing equipment (Solacom (router), Exacom (recorder), Data master (database) and backup ECS100).

The County's current PSAP system is located at the Sheriff's office which is the primary route for all wireless, VoIP, CLEC and landline 9-1-1 traffic with the exception of landline calls made from within the City of St. Augustine. These landline calls are directly routed to PSAP located at the City of St. Augustine Police Department. All Wireless, VoIP and CLEC 9-1-1 calls are answered at the Sheriff's Office. In addition, St. Johns County houses a backup PSAP that services the County Sheriff's Office, County Fire Rescue and St. Augustine Police Department.

**This bid is for equipment only. Installation and maintenance of this equipment is not part of bid proposal. Bidders must only bid on original Cassidian parts and part numbers as provided, no substitutions will be accepted.**

This bid is for the purchase of a complete system to be drop shipped to St. Johns County Sheriff's Office.

PAYMENT/INVOICE

Payments will be processed promptly after completion of delivery of items and after receipt of properly prepared and verified or approved invoices.

Invoices must contain the following information:

Vendors name and address

Ship to address

Purchase order number

Itemization of each item purchased to include:

Description

Unit price

Quantity

Total price

Total amount of invoice

Date of delivery

Invoices must not reflect any outstanding back orders.

**Bid No: 12-17**

Invoices must be delivered to the following address for payment:

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Attn: Dale Mitchell  
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St. Augustine, FL 32084

**METHOD OF ORDERING:**

A Purchase Order will be issued for items.

**The St. Johns County the right to accept or reject in whole or part any and/or all bids, to waive minor formalities, and to make an award on the basis of individual items, combination of items or overall bid, as it is deemed in the best interest of the County.**

**COOPERATIVE OR PIGGYBACK PURCHASE:**

Any bidder(s) awarded under this bid agree(s) that such constitutes a bid price to all State, County and Local agencies and Political Subdivisions of the State of Florida under the same conditions, prices and effective period as this bid, should the awarded bidder(s) deem it in the best interest of their business to do so.

No additional charges shall be passed to the St. Johns County, including any applicable taxes, delivery or fuel surcharges. Price quoted shall be final cost to St. Johns County.

TERMS: Net 45 Days

DELIVERY: F.O.B. Destination  
St. Johns County Sheriff's Office  
Attn: Dale Mitchell  
4015 Lewis Speedway  
St. Augustine, FL 32084

The Board of County Commissioners reserves the right to reject any or all bids, waive minor formalities or award the bid to the bidder whose proposal best services the interest of the County.

**St. Johns Sheriffs Office Side A  
Sentinel Patriot System**

<b>Qty.</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total</b>
		<b>Sentinel Patriot</b>			
1	873099-00103.1	PAT 3.1 SYS LIC/DOC/MED	\$1,530.00	EA	\$1,530.00
1	809800-35061	PATRIOT SYS CFG	\$1,020.00	EA	\$1,020.00
1	873099-03001	PAT/CM CAD INTFC LIC	\$510.00	EA	\$510.00
1	04000-05533	BLKBX TL553A-R3 DATASHARE	\$620.16	EA	\$620.16
		<b>Server Equipment</b>			
2	62040-G614402	SVR BASE RACK DL380/G7	\$2,792.68	EA	\$5,585.36
2	06500-00201	2-POST RELAY RACKMNT KIT	\$174.42	EA	\$348.84
5	64000-20056	HARD DRIVE 146GB SAS 15K	\$445.74	EA	\$2,228.70
		<i>Note: (2) Drives for mirrored array in PTS server and (3) Drives for RAID5 array in PCS server.</i>			
1	04000-30182	USB TO SERIAL HUB KIT	\$332.52	EA	\$332.52
1	65000-00109	RISER CAGE PCI-X DL380/G7	\$128.52	EA	\$128.52
1	63002-172805	MNTR 17IN W/SPKRS NEC	\$223.38	EA	\$223.38
1	04000-00393	SVR WIN2008 DGRD + 10CAL	\$992.46	EA	\$992.46
1	04000-00101	PAT PTS CENT OS	\$0.00	EA	\$0.00
2	809800-35056	PAT SVR CFG	\$510.00	EA	\$1,020.00
		<b>Workstation Equipment</b>			
16	873099-01201	SENT PAT 3.X MIG UPGD LIC	\$3,570.00	EA	\$57,120.00
16	809800-35001	PAT 3.X SW SPT 1YR	\$1,009.80	EA	\$16,156.80
		<b>Workstation Equipment - Z200</b>			
16	61000-F204807X	WKST HP Z200	\$1,658.52	EA	\$26,536.32
16	63002-192808	MNTR 19IN W/SPKRS BLK NEC	\$295.80	EA	\$4,732.80
16	04000-0LX44	4-CHANNEL, PCI SOUND CARD	\$558.96	EA	\$8,943.36
16	853004-00101	PAT 3.X SENT HARDWARE	\$1,632.00	EA	\$26,112.00
16	809800-35058	SENT IWS CFG	\$204.00	EA	\$3,264.00
16	809800-35060	SENT STAGING FEE PP	\$306.00	EA	\$4,896.00
1	870890-07501	CPR/SYSPREP IMAGING	\$0.00	EA	\$0.00
		<b>Sentinel Patriot Dual IRR Module</b>			
16	873099-00501	PAT/CM IRR LIC/DOC/MED	\$1,014.90	EA	\$16,238.40
16	809800-35016	PAT/CM IRR SW SPT 1YR	\$182.58	EA	\$2,921.28
		<b>Sentinel Patriot Stats</b>			
2	873099-00901	PAT STATS VIEW SW LIC	\$606.90	EA	\$1,213.80
16	873099-01001	PAT STATS DATA CLCTN LIC	\$606.90	EA	\$9,710.40
16	809800-35036	PAT STATS SW SPT 1YR	\$109.14	EA	\$1,746.24
2	61000-F204807X	WKST HP Z200	\$1,658.52	EA	\$3,317.04
2	63002-192808	MNTR 19IN W/SPKRS BLK NEC	\$295.80	EA	\$591.60

2	809800-00102	GENERIC WKST CFG FEE	\$255.00	EA	\$510.00
		<b>Patriot Stats/Admin Printers</b>			
1	64040-60020	PRINTER USB B/W LASERJET	\$380.46	EA	\$380.46
		<i>Note: Laserjet Black and White printer. Recommended monthly volume, 250 to 1,500 pages</i>			
1	65000-00002	CBL PATCH 3FT, PNL TO SW	\$9.18	EA	\$9.18
		<b>Sentinel Monitor</b>			
2	873099-00701	SEN MNTR VIEW SW LIC	\$3,570.00	EA	\$7,140.00
16	873099-00801	SEN AGENT MNTR LIC	\$765.00	EA	\$12,240.00
2	809800-35026	SEN MNTR SW SPT 1YR	\$642.60	EA	\$1,285.20
		<i>Note: Sentinel Monitor will reside on (2) Stats workstations.</i>			
2	63002-192808	MNTR 19IN W/SPKRS BLK NEC	\$295.80	EA	\$591.60
		<b>HP Switch/Router Equipment</b>			
2	04000-01071	48-PORT 2610 PRCRVE SWTCH	\$910.86	EA	\$1,821.72
		<b>Peripherals &amp; Gateways</b>			
1	04000-31500	PAT/CM ALARM PANEL	\$1,530.00	EA	\$1,530.00
1	863014-00102	PAT PERIPHERALS	\$3,896.40	EA	\$3,896.40
1	850830-03011	MODEM PKG 56K EXT	\$640.56	EA	\$640.56
7	2213937-1-SR1	FXO GATEWAY 8-PORT	\$1,345.38	EA	\$9,417.66
3	2213939-1-SR1	FXS GATEWAY 8-PORT	\$1,345.38	EA	\$4,036.14
2	04000-03530	PAT T1E1 GATEWAY 1SPN AC	\$7,321.56	EA	\$14,643.12
1	04000-11040	FIREWALL S1104 APPL	\$2,065.50	EA	\$2,065.50
1	04000-11041	WARR FIREWALL SS1104 1YR	\$505.92	PK	\$505.92
1	809800-00201	VPN CONFIG SERVICE	\$204.00	EA	\$204.00
1	809800-00200	CONFIGURE NETWORK DEVICE	\$135.66	EA	\$135.66
1	04000-03022	FIREWALL CR15I	\$364.14	EA	\$364.14
		<i>Note: Second firewall per RFQ. Includes 1 year support</i>			
2	04000-01751	TS-4 PORT TERMINAL SVR	\$660.96	EA	\$1,321.92
2	65000-00182	CBL 4FT RJ45-10P TO DB25M	\$21.42	EA	\$42.84
		<b>Peripherals &amp; Equipment Racks</b>			
1	06500-55053	EQPMT RACK 19 INCH	\$280.50	EA	\$280.50
1	04000-004B4	KVM 4-PORT SWITCH	\$450.84	EA	\$450.84
1	04000-00612	CBL KVM PS/2 CONSOLE	\$28.56	EA	\$28.56
4	04000-60614	CBL KVM PS/2 PC	\$57.12	EA	\$228.48
1	04000-RMM19	BRKT 19IN RACK MTG/ARBTR	\$32.64	EA	\$32.64
		<b>Time Synchronization Equipment</b>			
1	04000-09388	ETHERNET TIME SVR 9388	\$1,604.46	EA	\$1,604.46
1	04000-09383	NETCLOCK GPS MASTER 9383	\$4,738.92	EA	\$4,738.92

1	04000-08225	GPS ANTENNA OUTDOOR	\$302.94	EA	\$302.94
1	04000-08226	GPS ANTENNA SURG PROTECTR	\$246.84	EA	\$246.84
1	04000-20600	GROUNDING KIT FOR 8226	\$286.62	BL	\$286.62
1	04000-07200	CBL GPS ANTENNA 200FT	\$516.12	EA	\$516.12
		<b>Total Side A</b>			<b>\$269,538.92</b>
		<b>Optional Aurora - MIS System</b>			
<b>Qty</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Aurora - MIS System Licensing &amp; Support</b>			
1	873399-00101.3	AURORA 1.3 L/D/M	\$2,000.00	EA	\$2,000.00
16	873391-00201	AURORA COLLECTION LIC	\$800.00	EA	\$12,800.00
16	809800-03301	AURORA SPT 1 YR	\$144.00	EA	\$2,304.00
16	809800-03303	AURORA SPT 3 YR	\$384.00	EA	OPTIONAL
16	809800-03305	AURORA SPT 5 YR	\$480.00	EA	OPTIONAL
2	873391-00301	AURORA USER LICENSE	\$750.00	EA	\$1,500.00
2	04000-00328	SQL 2008 CAL RUNTIME STD	\$75.00	EA	\$150.00
		<b>Aurora Optional Modules</b>			
1	873391-00901	AURORA ADV RPT PKG LIC	\$3,500.00	EA	\$3,500.00
		<b>Aurora Server Equipment</b>			
1	62030-J614401	SVR TOWER ML350 G6	\$2,867.00	EA	\$2,867.00
1	04000-01530	WARR 24X7 5YR ML350/5-/6	\$1,342.00	EA	\$1,342.00
4	64000-20057	HARD DRIVE 300GB SAS 10K	\$511.00	EA	\$2,044.00
1	64000-30022	DVD-RW ML310G5/ML350/70G6	\$116.00	EA	\$116.00
3	64000-40085	2GB RAM SVR 370/380/350-6	\$116.00	EA	\$348.00
1	04000-00085	KIT BACKUP 1TB SATA	\$320.00	EA	\$320.00
1	63002-172805	MNTR 17IN W/SPKRS NEC	\$219.00	EA	\$219.00
1	04000-00392	SVR WIN2008 R2 DGRD +5CAL	\$809.00	EA	\$809.00
1	04000-00329	SQL 2008 SVR RUNTIME STD	\$62.00	EA	\$62.00
1	04000-00426	PRESENT TENSE CLIENT	\$55.00	EA	\$55.00
1	809800-01416	MIS SVR CFG	\$500.00	EA	\$500.00
		<b>Peripherals &amp; Equipment Racks</b>			
1	06500-55053-S	RACK, EQUIP SERVER 19INCH	\$911.00	EA	\$911.00
1	65000-00124	CBL PATCH 15FT	\$14.00	EA	\$14.00
		<b>Aurora Printers</b>			
1	64040-60019	PRINTER USB COLOR	\$179.00	EA	\$179.00
		<i>Note: Inkjet Color printer. Recommended monthly volume, 7,500 pages.</i>			
1	65000-03133	CBL USB PRINTER 10FT	\$10.00	EA	\$10.00
		<b>Field Engineering Services</b>			

		<i>Note: An Aurora certified, trained technician is required for the installation of the Aurora product. If a certified, trained technician is not available, Field Engineering services are required.</i>			
32	809800-17101	FIELD ENG-PRIMARY	\$100.00	UN	\$3,200.00
		<b>Training</b>			
6	000000-24404	AURORA ADMIN TRAINING	\$250.00	EA	\$1,500.00
1	809800-00114	TRAVEL EXPENSE	\$533.00	EA	\$533.00
2	809800-00115	DAILY TRAINER EXPENSE	\$303.00	EA	\$606.00
		<b>Monitoring &amp; Response License Fees</b>			
1	871499-01203	M&R LIC, SERVER	\$357.00	EA	\$357.00
		<b>Monitoring &amp; Response Support Fees</b>			
1	809800-14111	M&R SERVER SRVC 1YR	\$1,300.00	EA	\$1,300.00
1	809800-14113	M&R SERVER SRVC 3YR	\$3,575.00	EA	OPTIONAL
1	809800-14115	M&R SERVER SRVC 5YR	\$5,590.00	EA	OPTIONAL
		<b>Managed Services - Implementation Fee</b>			
1	809800-14152	MGD SERV DEV & IMPL	\$75.00	EA	\$75.00
		<b>Anti-Virus Solution</b>			
1	809800-14136	VIRUS PROTECTION SRVC 1YR	\$109.00	EA	\$109.00
1	809800-14138	VIRUS PROTECTION SRVC 3YR	\$230.00	EA	OPTIONAL
1	809800-14140	VIRUS PROTECTION SRVC 5YR	\$352.00	EA	OPTIONAL
		<b>Patch Management Solution</b>			
1	809800-14126	PATCH MGMT OS SRVC 1YR	\$131.00	EA	\$131.00
1	809800-14128	PATCH MGMT OS SRVC 3YR	\$388.00	EA	OPTIONAL
1	809800-14130	PATCH MGMT OS SRVC 5YR	\$645.00	EA	OPTIONAL
		<b>Disaster Recovery Solution - Acronis</b>			
1	871499-01301	DIS RCV SVR LIC	\$657.00	EA	\$657.00
1	809800-16126	SPT DIS RCV SVR THRU YR1	\$198.00	EA	\$198.00
1	809800-16118	SPT DIS RCV SVR THRU YR3	\$970.00	EA	OPTIONAL
1	809800-16120	SPT DIS RCV SVR THRU YR5	\$1,940.00	EA	OPTIONAL
		<b>Total Optional Aurora-MIS System</b>			<b>\$40,716.00</b>
		<b>Optional Parts/Spares</b>			
<b>Qty.</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Spare Sentinel Patriot Equipment</b>			
1	2213937-1-SR1	FXO GATEWAY 8-PORT	\$1,345.38	EA	\$1,345.38
1	2213939-1-SR1	FXS GATEWAY 8-PORT	\$1,345.38	EA	\$1,345.38
1	04000-03530	PAT T1E1 GATEWAY 1SPN AC	\$7,321.56	EA	\$7,321.56

1	04000-01071	48-PORT 2610 PRCRVE SWTCH	\$910.86	EA	\$910.86
		<b>Optional Workstation Equipment</b>			
		<b>Workstation Equipment - Z200</b>			
1	61000-F204807X	WKST HP Z200	\$1,658.52	EA	\$1,658.52
1	04000-01501	WARR 5YR Z200 XW43/44/46	\$508.98	EA	\$508.98
1	04000-0LX44	4-CHANNEL, PCI SOUND CARD	\$558.96	EA	\$558.96
1	64007-50016	KEYPAD 24KEY W/12FT CBL	\$112.20	EA	\$112.20
1	04000-01005	KVM DVI 4-PORT SWITCH	\$245.82	EA	\$245.82
1	853004-00101	PAT 3.X SENT HARDWARE	\$1,632.00	EA	\$1,632.00
1	809800-00102	GENERIC WKST CFG FEE	\$255.00	EA	\$255.00
1	65000-00002	CBL PATCH 3FT, PNL TO SW	\$9.18	EA	\$9.18
		<b>Total Optional Parts/Spares</b>			<b>\$15,903.84</b>
		<b>Optional Extended Warranties</b>			
<b>Qty</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Server Extended Warranty</b>			
2	04000-01526	WARR 5YR 24X7 DL380 <i>Note: Upgrade &amp; uplift from 3 yr warranty 9x5 NBD to 5 yrs, 24x7 response time.</i>	\$2,112.00	EA	\$4,224.00
		<b>Workstation Extended Warranty</b>			
18	04000-01501	WARR 5YR Z200 XW43/44/46 <i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 24x7, 4 hour response.</i>	\$499.00	EA	\$8,982.00
		<b>Total Optional Extended Warranties</b>			<b>\$13,206.00</b>
		<b>Cassidian Communications</b>			
<b>Qty.</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Field Engineering Services</b>			
		<b>or</b>			
192	809800-17102	FIELD ENG-SECONDARY	\$102.00	UN	\$19,584.00
		<b>Project Management Services</b>			
		<b>Note: If Project Management services are not purchased, only project coordination services will be provided. This service option requires the channel to assume all project management responsibilities. PlantCML will engage the Project Coordinator to act as a single point of contact whose responsibility is limited to assisting with the scheduling and coordinating of purchased services only.</b>			
192	809800-51004	PROJECT MGT-SECONDARY	\$102.00	UN	\$19,584.00

		<b>I&amp;M Training</b>			
		<i>Note: I&amp;M courses are typically given at Cassidian's training facility in either Temecula, CA or Westchester, IL, but can also be taught onsite. Prices for I&amp;M courses are per student and do not include travel expenses.</i>			
		<b>Training</b>			
		<i>Note: Training is provided at the customer site using the customer owned equipment. Prices are per student unless otherwise indicated. Minimum number of students is 6 and maximum number of students is 8 per class.</i>			
12	000000-08531	SENTINEL PATRIOT AGENT	\$127.50	SU	\$1,530.00
6	000000-08534	SENTINEL PATRIOT ADMIN	\$382.50	SU	\$2,295.00
1	809800-00114	TRAVEL EXPENSE	\$543.66	EA	\$543.66
6	809800-00115	DAILY TRAINER EXPENSE	\$309.06	EA	\$1,854.36
6	000000-03537	SEN MON & STATS ADMIN	\$127.50	SU	\$765.00
		<b>Total Cassidian Communications</b>			<b>\$46,156.02</b>
		<b>Optional Misc. Items</b>			
<b>Qty</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Workstation Equipment - Z200</b>			
32	04000-26957	ADPTR DISPLAY PORT-VGA	\$36.72	EA	\$1,175.04
		<b>Sentinel Patriot Stats</b>			
4	04000-26957	ADPTR DISPLAY PORT-VGA	\$36.72	EA	\$146.88
		<b>Sentinel Monitor</b>			
2	809800-35028	SEN MNTR SW SPT 3YR*	\$1,713.16	EA	Optional
2	809800-35030	SEN MNTR SW SPT 5YR*	\$2,100.00	EA	Optional
		<b>Sentinel Patriot CDR Module</b>			
1	873099-00601	PAT/CM CDR SVR LIC	\$1,090.00	EA	\$1,090.00
16	873099-01101	PAT/CM CDR PER SEAT LIC	\$90.00	EA	\$1,440.00
1	04000-00420	CALL RECORD PRNTR,HI END	\$469.00	EA	\$469.00
1	04000-00419	PARALLEL PRNTR RIBBON	\$17.00	EA	\$17.00
1	65000-03133	CBL USB PRINTER 10FT	\$10.00	EA	\$10.00
1	6404C-60021	PRINT SVR 6120I LAN	\$267.00	EA	\$267.00
		<b>Time Synchronization Equipment</b>			
1	04000-09184	NETCLOCK OSCILLATOR	\$694.00	EA	\$694.00

<i>Cassidian Communications</i>					
400	CKE09022011-01	AD HOC REPORT CONFIGURATION	\$102.00	UN	\$40,800.00
6	000000-08532	SENTINEL PATRIOT AGT TTT	\$375.00	SU	\$2,250.00
1	809800-00114	TRAVEL EXPENSE	\$533.00	EA	\$533.00
2	809800-00115	DAILY TRAINER EXPENSE	\$303.00	EA	\$606.00
<b>Total Optional Misc. Items</b>					<b>\$49,497.92</b>

**\*NOTE:** The total for Optional Misc. Items does not include Sentinel Monitor Software support, because support for 3 and 5 years would not both be purchased. The Total Misc Items including 3 year Sentinel Monitor Support is \$52,924.24 and the total with 5 year Sentinel Monitor Support is \$ 53,697.92 .

**St Johns Sheriff's Office Side B  
Sentinel Patriot System**

Qty.	Part No.	Description	Unit Price	U/M	Total Price
		<b>Sentinel Patriot</b>			
1	873099-00103.1	PAT 3.1 SYS LIC/DOC/MED	\$1,530.00	EA	\$1,530.00
1	873099-03001	PAT/CM CAD INTFC LIC	\$510.00	EA	\$510.00
1	04000-05533	BLKBX TL553A-R3 DATASHARE	\$620.16	EA	\$620.16
		<b>Server Equipment</b>			
2	62040-G614402	SVR BASE RACK DL380/G7	\$2,792.68	EA	\$5,585.36
2	06500-00201	2-POST RELAY RACKMNT KIT	\$174.42	EA	\$348.84
5	64000-20056	HARD DRIVE 146GB SAS 15K	\$445.74	EA	\$2,228.70
		<i>Note: (2) Drives for mirrored array in PTS server and (3) Drives for RAID5 array in PCS server.</i>			
1	04000-30182	USB TO SERIAL HUB KIT	\$332.52	EA	\$332.52
1	65000-00109	RISER CAGE PCI-X DL380/G7	\$128.52	EA	\$128.52
1	63002-172805	MNTR 17IN W/SPKRS NEC	\$223.38	EA	\$223.38
1	04000-00393	SVR WIN2008 DGRD + 10CAL	\$992.46	EA	\$992.46
1	04000-00101	PAT PTS CENT OS	\$0.00	EA	\$0.00
2	809800-35056	PAT SVR CFG	\$510.00	EA	\$1,020.00
		<b>Workstation Equipment</b>			
		<i>No call-taking workstations are at Side B</i>			
		<b>HP Switch/Router Equipment</b>			
2	04000-01047	SWITCH 24-PORT PRCRV 2610	\$536.52	EA	\$1,073.04
		<b>Peripherals &amp; Gateways</b>			
1	04000-31500	PAT/CM ALARM PANEL	\$1,530.00	EA	\$1,530.00
1	863014-00102	PAT PERIPHERALS	\$3,896.40	EA	\$3,896.40
1	850830-03011	MODEM PKG 56K EXT	\$640.56	EA	\$640.56
3	2213937-1-SR1	FXO GATEWAY 8-PORT	\$1,345.38	EA	\$4,036.14
3	2213939-1-SR1	FXS GATEWAY 8-PORT	\$1,345.38	EA	\$4,036.14
1	04000-11040	FIREWALL S1104 APPL	\$2,065.50	EA	\$2,065.50
1	04000-11041	WARR FIREWALL SS1104 1YR	\$505.92	PK	\$505.92
1	809800-00201	VPN CONFIG SERVICE	\$204.00	EA	\$204.00
1	809800-00200	CONFIGURE NETWORK DEVICE	\$135.66	EA	\$135.66
1	04000-01751	TS-4 PORT TERMINAL SVR	\$660.96	EA	\$660.96

1	65000-00182	CBL 4FT RJ45-10P TO DB25M	\$21.42	EA	\$21.42
		<b>Peripherals &amp; Equipment Racks</b>			
1	06500-55053	EQPMT RACK 19 INCH	\$280.50	EA	\$280.50
1	04000-004B4	KVM 4-PORT SWITCH	\$450.84	EA	\$450.84
1	04000-00612	CBL KVM PS/2 CONSOLE	\$28.56	EA	\$28.56
4	04000-60614	CBL KVM PS/2 PC	\$57.12	EA	\$228.48
1	04000-RMM19	BRKT 19IN RACK MTG/ARBTR	\$32.64	EA	\$32.64
		<b>Time Synchronization Equipment</b>			
1	04000-09383	NETCLOCK GPS MASTER 9383	\$4,738.92	EA	\$4,738.92
1	04000-08225	GPS ANTENNA OUTDOOR	\$302.94	EA	\$302.94
1	04000-08226	GPS ANTENNA SURG PROTECTR	\$246.84	EA	\$246.84
1	04000-20600	GROUNDING KIT FOR 8226	\$286.62	EA	\$286.62
1	04000-07200	CBL GPS ANTENNA 200FT	\$516.12	EA	\$516.12
		<b>Total Side B</b>			<b>\$39,438.14</b>
		<b>Aurora - MIS System</b>			
<b>Qty.</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Aurora - MIS System Licensing &amp; Support</b>			
		<i>No call-taking workstations are at Side B</i>			
		<b>Optional Parts/Spares</b>			
<b>Qty.</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Spare Sentinel Patriot Equipment</b>			
		<i>Note: Spares are included as live in Side A quote.</i>			
1	2213937-1-SR1	FXO GATEWAY 8-PORT	\$1,345.38	EA	\$1,345.38
1	2213939-1-SR1	FXS GATEWAY 8-PORT	\$1,345.38	EA	\$1,345.38
1	04000-01047	SWITCH 24-PORT PRCRV 2610	\$536.52	EA	\$536.52
		<b>Total Optional Parts/Spares</b>			<b>\$3,227.28</b>
		<b>Optional Extended Warranties</b>			
<b>Qty.</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Server Extended Warranty</b>			
2	04000-01526	WARR 5YR 24X7 DL380	\$2,112.00	EA	\$4,224.00
		<i>Note: Upgrade &amp; uplift from 3 yr warranty 9x5 NBD to 5 yrs, 24x7 response time.</i>			
		<b>Total Optional Extended Warranties</b>			<b>\$4,224.00</b>
		<b>Cassidian Communications</b>			
<b>Qty.</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Field Engineering Services</b>			

		<b>Note: A Patriot certified, trained technician is required for the installation of Patriot systems. If a certified, trained technician is not available, Field Engineering services are required.</b>			
96	809800-17102	FIELD ENG-SECONDARY	\$102.00	UN	\$9,792.00
		<b>Training</b>			
		<i>Note: Training is located on Side A quote.</i>			
		<b>Total Cassidian Communications</b>			<b>\$9,792.00</b>
		<b>Optional Sentinel Patriot CDR Module</b>			
<b>Qty</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
1	873099-00601	PAT/CM CDR SVR LIC	\$1,090.00	EA	\$1,090.00
1	04000-00420	CALL RECORD PRNTR,HI END	\$469.00	EA	\$496.00
1	04000-00419	PARALLEL PRNTR RIBBON	\$17.00	EA	\$17.00
1	65000-03133	CBL USB PRINTER 10FT	\$10.00	EA	\$10.00
1	6404C-60021	PRINT SVR 6120I LAN	\$267.00	EA	\$267.00
		<b>Total Optional Sentinel Partoit CDR Module</b>			<b>\$1,880.00</b>
		<b>Optional Misc. Items</b>			
<b>Qty</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
1	04000-09184	NETCLOCK OSCILLATOR	\$694.00	EA	\$694.00
		<b>Total Optional Misc. Items</b>			<b>\$694.00</b>

**City of St. Augustine Police  
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<b>Qty.</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Sentinel Patriot</b>			
2	873099-00103.1	PAT 3.1 SYS LIC/DOC/MED	\$1,530.00	EA	\$3,060.00
1	809800-35061	PATRIOT SYS CFG	\$1,020.00	EA	\$1,020.00
2	873099-03001	PAT/CM CAD INTFC LIC	\$510.00	EA	\$1,020.00
1	04000-05533	BLKBX TL553A-R3 DATASHARE	\$620.16	EA	\$620.16
		<b>Server Equipment</b>			
4	62040-G614402	SVR BASE RACK DL380/G7	\$2,792.68	EA	\$11,170.72
4	06500-00201	2-POST RELAY RACKMNT KIT	\$174.42	EA	\$697.68
10	64000-20056	HARD DRIVE 146GB SAS 15K	\$445.74	EA	\$4,457.40
		<i>Note: (2) Drives for mirrored array in PTS server and (3) Drives for RAID5 array in PCS server.</i>			
2	04000-30182	USB TO SERIAL HUB KIT	\$332.52	EA	\$665.04
2	65000-00109	RISER CAGE PCI-X DL380/G7	\$128.52	EA	\$257.04
1	63002-172805	MNTR 17IN W/SPKRS NEC	\$223.38	EA	\$223.38
2	04000-00392	SVR WIN2008 R2 DGRD +5CAL	\$825.18	EA	\$1,650.36
2	04000-00101	PAT PTS CENT OS	\$0.00	EA	\$0.00
4	809800-35056	PAT SVR CFG	\$510.00	EA	\$2,040.00
		<b>Workstation Equipment</b>			
6	873099-01201	SENT PAT 3.X MIG UPGD LIC	\$3,570.00	EA	\$21,420.00
6	809800-35001	PAT 3.X SW SPT 1YR	\$1,009.80	EA	\$6,058.80
		<b>Workstation Equipment - Z200</b>			
6	61000-F204807X	WKST HP Z200	\$1,658.52	EA	\$9,951.12
6	63002-192808	MNTR 19IN W/SPKRS BLK NEC	\$295.80	EA	\$1,774.80
6	04000-0LX44	4-CHANNEL, PCI SOUND CARD	\$558.96	EA	\$3,353.76
6	64007-50016	KEYPAD 24KEY W/12FT CBL	\$112.20	EA	\$673.20
6	853004-00101	PAT 3.X SENT HARDWARE	\$1,632.00	EA	\$9,792.00
6	809800-35058	SENT IWS CFG	\$204.00	EA	\$1,224.00
6	809800-35060	SENT STAGING FEE PP	\$306.00	EA	\$1,836.00
1	870890-07501	CPR/SYSPREP IMAGING	\$0.00	EA	\$0.00
		<b>Sentinel Patriot Dual IRR Module</b>			
6	873099-00501	PAT/CM IRR LIC/DOC/MED	\$1,014.90	EA	\$6,089.40
6	809800-35016	PAT/CM IRR SW SPT 1YR	\$182.58	EA	\$1,095.48
		<b>Sentinel Patriot Stats</b>			
1	873099-00901	PAT STATS VIEW SW LIC	\$606.90	EA	\$606.90
6	873099-01001	PAT STATS DATA CLCTN LIC	\$606.90	EA	\$3,641.40
6	809800-35036	PAT STATS SW SPT 1YR	\$109.14	EA	\$654.84

1	61000-F204807X	WKST HP Z200	\$1,658.52	EA	\$1,658.52
1	63002-192808	MNTR 19IN W/SPKRS BLK NEC	\$295.80	EA	\$295.80
1	809800-00102	GENERIC WKST CFG FEE	\$255.00	EA	\$255.00
		<b>Patriot Stats/Admin Printers</b>			
1	64040-60020	PRINTER USB B/W LASERJET	\$380.46	EA	\$380.46
		<i>Note: Laserjet Black and White printer. Recommended monthly volume, 250 to 1,500 pages</i>			
1	65000-00002	CBL PATCH 3FT, PNL TO SW	\$9.18	EA	\$9.18
		<b>Sentinel Monitor</b>			
1	873099-00701	SEN MNTR VIEW SW LIC	\$3,570.00	EA	\$3,570.00
6	873099-00801	SEN AGENT MNTR LIC	\$765.00	EA	\$4,590.00
1	809800-35026	SEN MNTR SW SPT 1YR	\$642.60	EA	<del>\$643.60</del>
		<i>Note: Sentinel Monitor will reside on STATs workstation.</i>			10/2/00
1	63002-192808	MNTR 19IN W/SPKRS BLK NEC	\$295.80	EA	\$295.80
		<b>HP Switch/Router Equipment</b>			
2	04000-01047	SWITCH 24-PORT PRCRV 2610	\$536.52	EA	\$1,073.04
		<b>Peripherals &amp; Gateways</b>			
1	04000-31500	PAT/CM ALARM PANEL	\$1,530.00	EA	\$1,530.00
1	863014-00102	PAT PERIPHERALS	\$3,896.40	EA	\$3,896.40
1	850830-03011	MODEM PKG 56K EXT	\$640.56	EA	\$640.56
2	2213937-1-SR1	FXO GATEWAY 8-PORT	\$1,345.38	EA	\$2,690.76
2	2213939-1-SR1	FXS GATEWAY 8-PORT	\$1,345.38	EA	\$2,690.76
2	04000-03530	PAT T1E1 GATEWAY 1SPN AC	\$7,321.56	EA	\$14,643.12
1	04000-11040	FIREWALL S1104 APPL	\$2,065.50	EA	\$2,065.50
1	04000-11041	WARR FIREWALL SS1104 1YR	\$505.92	PK	\$505.92
1	809800-00201	VPN CONFIG SERVICE	\$204.00	EA	\$204.00
1	809800-00200	CONFIGURE NETWORK DEVICE	\$135.66	EA	\$135.66
1	04000-03022	FIREWALL CR15I	\$364.14	EA	\$364.14
		<i>Note: Second firewall per RFQ. Includes 1 year support</i>			
2	04000-01751	TS-4 PORT TERMINAL SVR	\$660.96	EA	\$1,321.92
2	65000-00182	CBL 4FT RJ45-10P TO DB25M	\$21.42	EA	\$42.84
		<b>Peripherals &amp; Equipment Racks</b>			
1	06500-55053	EQPMT RACK 19 INCH	\$280.50	EA	\$280.50
1	04000-004B4	KVM 4-PORT SWITCH	\$450.84	EA	\$450.84
1	04000-00612	CBL KVM PS/2 CONSOLE	\$28.56	EA	\$28.56
4	04000-60614	CBL KVM PS/2 PC	\$57.12	EA	\$228.48
1	04000-RMM19	BRKT 19IN RACK MTG/ARBTR	\$32.64	EA	\$32.64

Qty.	Part No.	Description	Unit Price	U/M	Total Price
		<b>Time Synchronization Equipment</b>			
1	04000-09383	NETCLOCK GPS MASTER 9383	\$4,738.92	EA	\$4,738.92
1	04000-08225	GPS ANTENNA OUTDOOR	\$302.94	EA	\$302.94
1	04000-08226	GPS ANTENNA SURG PROTECTR	\$246.84	EA	\$246.84
1	04000-20600	GROUNDING KIT FOR 8226	\$286.62	BL	\$286.62
1	04000-07200	CBL GPS ANTENNA 200FT	\$516.12	EA	\$516.12
		<b>Total City of St. Augustine Police Department</b>			<b>\$145,667.92</b>
		<b>Sentinel Patriot CommandPOST</b>			
3	873099-01201	SENT PAT 3.X MIG UPGD LIC	\$3,570.00	EA	\$10,710.00
3	809800-35001	PAT 3.X SW SPT 1YR	\$1,009.80	EA	\$3,029.40
3	61050-J204801X	SENT CPOST 8540P	\$1,734.00	EA	\$5,202.00
3	04000-07862	CPOST 8540P WARR 5YR	\$280.50	EA	\$841.50
3	04401-00093	BATT EXT LIFE 8540P	\$222.36	EA	\$667.08
3	64021-10025	KYBD/MOUSE BUNDLE	\$44.88	EA	\$134.64
3	04000-00488	ADVANCED 8540P STATION	\$222.36	EA	\$667.08
3	63002-192808	MNTR 19IN W/SPKRS BLK NEC	\$295.80	EA	\$887.40
3	64007-50016	KEYPAD 24KEY W/12FT CBL	\$112.20	EA	\$336.60
3	853004-00201	SENT PAT CPOST HW KIT	\$643.62	EA	\$1,930.86
3	809800-35058	SENT IWS CFG	\$204.00	EA	\$612.00
3	809800-35060	SENT STAGING FEE PP	\$306.00	EA	\$918.00
		<b>Sentinel Patriot Stats</b>			
3	873099-01001	PAT STATS DATA CLCTN LIC	\$606.90	EA	\$1,820.70
3	809800-35036	PAT STATS SW SPT 1YR	\$109.14	EA	\$327.42
192	809800-17102	FIELD ENG-SECONDARY	\$102.00	UN	\$19,584.00
		<b>Project Management Services</b>			
		<i>Note: If Project Management services are not purchased, only project coordination services will be provided. This service option requires the channel to assume all project management responsibilities. Cassidian Communications will engage the Project Coordinator to act as a single point of contact whose responsibility is limited to assisting with the scheduling and coordinating of purchased services only.</i>			
160	809800-51004	PROJECT MGT-SECONDARY	\$102.00	EA	\$16,320.00
		<b>Training</b>			
		<i>Note: Training is provided at the customer site using the customer owned equipment. Prices are per student unless otherwise indicated. Minimum number of students is 6 and maximum number of students is 8 per class.</i>			

20	000000-08531	SENTINEL PATRIOT AGENT	\$127.50	SU	\$2,550.00
6	000000-08534	SENTINEL PATRIOT ADMIN	\$382.50	SU	\$2,295.00
		<b>Total Sentinel Patriot CommandPOST</b>			<b>68,833.68</b>
		<b>Optional Sentinel Patriot CDR Module</b>			
<b>Qty</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
2	873099-00601	PAT/CM CDR SVR LIC	\$1,090.00	EA	\$2,180.00
6	873099-01101	PAT/CM CDR PER SEAT LIC	\$90.00	EA	\$540.00
1	04000-00420	CALL RECORD PRNTR,HI END	\$469.00	EA	\$469.00
1	04000-00419	PARALLEL PRNTR RIBBON	\$17.00	EA	\$17.00
1	65000-03133	CBL USB PRINTER 10FT	\$10.00	EA	\$10.00
1	6404C-60021	PRINT SVR 6120I LAN	\$267.00	EA	\$267.00
		<b>Total Optional Sentinel Patriot CDR Module</b>			<b>\$3,483.00</b>
		<b>Optional Misc. Items</b>			
<b>Qty</b>	<b>Part No.</b>	<b>Description</b>	<b>Unit Price</b>	<b>U/M</b>	<b>Total Price</b>
		<b>Workstation Equipment - Z200</b>			
12	04000-26957	ADPTR DISPLAY PORT-VGA	\$36.00	EA	\$432.00
		<i>Note: These adapters are required if customer is using monitors / workstations that require VGA connector ports.</i>			
		<b>Sentinel Patriot Stats</b>			
2	04000-26957	ADPTR DISPLAY PORT-VGA	\$36.00	EA	\$72.00
		<b>Time Synchronization Equipment</b>			
1	04000-09184	NETCLOCK OSCILLATOR	\$694.00	EA	\$694.00
		<b>Training</b>			
2	809800-00114	TRAVEL EXPENSE	\$543.66	EA	\$1,087.32
8	809800-00115	DAILY TRAINER EXPENSE	\$303.00	EA	\$2,424.00
6	000000-08532	SENTINEL PATRIOT AGT TTT	\$375.00	SU	\$2,250.00
1	809800-00114	TRAVEL EXPENSE	\$533.00	EA	\$533.00
2	809800-00115	DAILY TRAINER EXPENSE	\$303.00	EA	\$606.00
		<b>Total Optinal Misc. Items</b>			<b>\$8,098.32</b>